

Take Credit
Mortgage Credit Certificate (MCC)
Program
February 2016

## **Learning Objectives**

# Learn what has changed in the Take Credit Program for 2016



Refresh knowledge of program eligibility & benefits



#### **Available Funds**

- \$80 mm of mortgages
- Estimated 770 home buyers



#### **Effective Date**

- Reservations open Jan 11, 2016 for Take Credit Participating Lenders
- Current amounts must be used by end of 2017



### **MCC** Benefits to Borrowers

- Up to \$2,000 federal tax credit each year for life of mortgage (up to 30 yrs)
- Credit Rate = 50% of annual mortgage interest paid
- Re-issuance at Refinance
- Potential Transferability at Sale





#### How does a borrower get the credit?

- 1. Apply for financing with a Take Credit participating lender
- 2. Lender reserves funds in the IFA Lender Online portal
- 3. Lender collects and submits application, eligibility docs, & any fees to IFA
- 4. IFA reviews and provides "conditional commitment" prior to closing
- Lender closes loan and submits post-close documentation to IFA within 30 days of closing
- 6. IFA ensures complete post-close package and issues MCC to borrower
- 7. Borrower takes credit at tax time

**Note:** Borrower is responsible for safeguarding the credit certificate and the associated forms



1. Eligible Financing

2. Buyer/Borrower Eligibility

3. Eligible Properties





## **Take Credit Eligible Financing**

#### **First Mortgage Financing**

- 1. Homes for lowans
- Other 30-year Fixed Rate Financing Offered by Lender

#### **Entry Cost Assistance**

- Homes for Iowans Plus
   \$2,500 Grant
- 2. Military Homeownership Assistance Program\$5,000 Grant
- 3. Other "approved community seconds" according to agency guidelines



## **Take Credit Borrower Eligibility**

#### Borrower must be income eligible AND

#### One of the following:

• **First time home buyer,** defined as someone without ownership interest in a primary residence in last 3 years,

OR

• Military veteran, discharged other than dishonorably with no previous participation in mortgage revenue bond program,



OR

Purchasing a home in a targeted area





# Borrower Eligibility Verification of First Time Home Buyer

#### **First Time Home Buyer**

- Last 3 years Federal tax returns\*
- Verification of rent (if current address different from last tax return)
- Divorce decree if within last three years

#### **Exempt Veteran**

- DD-214 discharge status
- Borrower certification of no prior use of tax exempt financing (MCC 01)



## **Take Credit Borrower Income Eligibility**

- Income limits are set annually for each county by household size.
- Current income limits available on our website at: <a href="http://www.iowafinanceauthority.gov/Public/Pages/PC9">http://www.iowafinanceauthority.gov/Public/Pages/PC9</a>

   3LN10



# Borrower Income Eligibility Defining, Calculating and Verifying Income

- Income must be projected for 12 months following closing
- Include all sources even those not used for underwriting
- Always use "Best Case Income"
- Pre-Close Compliance Review is NOT approval; Pay attention to conditions related to income
- Includes income of the borrower, borrower's spouse, plus any other title holders and their spouses.

\*Refer to the <u>Single Family Income Eligibility</u> resource for a complete definition of income.

\*Refer to Eligibility Verification Documentation guide to see what specific documents are needed for income verification.



## **Take Credit Property Eligibility**

#### **Eligible Property**

- Within purchase price limits
- New purchase (no prior ownership interest)
- Immediate occupancy by eligible borrower
- Primary residence

#### **Not Eligible**

- Excess Land (more than 1 parcel)
- Personal Property
- Secondary Residences or Investment Properties
- Properties used primarily for business or trade if any income may be produced on the subject property, review with IFA Loan Production Specialist in advance



# Property Eligibility Acquisition Cost/Purchase Price Limits

2016 PURCHASE PRICE LIMITS		
Targeted Areas	\$316,000	
Non-Targeted Areas	\$258,000	



# Property Eligibility Acquisition/Purchase Price Limits Definition

Includes all costs to acquire subject property:

- "in kind" or seller benefit such as non-tax pro ration
- costs to complete home (excluding buyer labor to complete property)
- cost of lot owned < 2 years</p>

**NOTE:** Acquisition Cost must be less than Purchase Price Limit.



## **Property Eligibility Verification**

- Purchase agreement
  - All addendums & referenced attachments.
  - If personal property is included, IFA requires a disinterested 3<sup>rd</sup> party valuation
  - Additional parcels of land
  - For new construction, documentation costs if lot owned less than 2 years
- Appraisal





#### **IFA MCC Issuance Process**

#### **Steps:**

- 1. Lender takes loan application
- 2. Lender reserves MCC in Lender Online
- 3. Lender uploads Compliance Review Package (and sends IFA \$350 borrower application fee, if applicable) no less than 5 business days prior to closing
- 4. IFA completes Pre-closing Program Compliance Review
- 5. Lender satisfies any conditions
- 6. IFA issues Notice of Conditional Commitment
- 7. Lender closes loan
- 8. Lender delivers closed loan package to IFA
- 9. IFA conducts Post-close Program Compliance Review
- 10. Lender satisfies any Post-close conditions
- 11. Lender delivers completed Post-close package to IFA within 30 days of loan close
- 12. IFA determines final eligibility
- 13. IFA Issues Mortgage Credit Certificate to Mortgagor with Copy to Lender



## **Pre-Close Process Tips**

- MCC is a separate reservation from first mortgage in Lender Online
- Reservation expires after 60 days
- IFA does not review/approve underwriting follow agency guidelines
- Commitment Notice must be received prior to closing
- Iowa Title Guaranty required



## **Post-Close Process Tips**

### Tips:

- Take Credit funding is limited commitment may be reduced if commitment expires before compliance documents submitted and funds run out
- IFA must receive a completed Post-close package within 30 days of closing.
- If loan amount changes after commitment is issued, check with IFA to determine funding availability
- Educate your borrower to be sure they get full MCC benefit – they will thank you for years to come!



### **Borrower Benefit Overview**

**Example:** \$100,000 30-Yr Loan at 3.75% Interest

	With MCC	No MCC
Income	\$62,000	\$62,000
Annual Mortgage Interest Paid	\$3,750	\$3,750
Taxable Income	\$51,700	\$51,700
Tax Liability	\$8,788	\$8,788
MCC Tax Credit (\$3,750*50%)	\$1,875	n/a
Income Tax Due	\$6,913	\$8,788 Savings of \$1,875

Note: Remaining Mortgage interest paid can be itemized (\$1,875)



### **Borrower Benefit Overview**

**Example:** \$100,000 30-Yr Loan at 3.75% Interest

#### Resources on website:

- Sample Form 1040 Income Tax Return with MCC Form 8396
- Sample Form 1040 Income Tax Return without MCC
- Sample calculation of converting tax credits to withholding allowances on W-4

1040 Coperation of the



## MCC Recapture of Federal Mortgage Subsidy

The potential for Federal Recapture Tax occurs only if ALL three of the following are met:

- 1. The home is sold or disposed of in the first nine years from closing date
- 2. The sale/disposition of the home created a gain for the borrower (after deducting various costs I.E. selling costs, improvements, etc.)
- 3. Family income increased above the MCC Program Eligibility Income Limits at time of closing by 5%, compounding each year.



## MCC Recapture of Federal Mortgage Subsidy

If recapture tax is triggered:

The most a borrower will owe will be the lesser of 50% of the gain on the sale/disposition or .0625% of the loan amount.

However, the recapture tax will depend upon how much time has passed since closing, the manner in which the property is disposed of , the amount of gain and several other factors.

\*\*\*Best practice is to consult your tax advisor.



## **IRS Compliance Documents**

- Affidavit of Purchaser (MCC 01)
  - First time home buyer status
  - Household income
  - Acquisition cost
  - Exempt veteran status
- Recapture Notice (MCC 02)
- Seller Affidavit (MCC 03)





## **Lender Reporting & Recordkeeping**

#### Reporting

- Annual submission of IRS Form 8329 (Report available in Lender Online)
  - Sample Form 8329 on website
  - Borrower is included only in the year of initial receipt of MCC or any subsequent reissue.

#### Recordkeeping

- Borrower record maintenance 6 years
- Name, Address, and TIN or SSN of MCC holder
- Name, Address, and TIN of IFA
- Date mortgage closed, certified indebtedness amount (loan amount),
   MCC rate (as specified on certificate)



## **Fees & Compensation**

#### **Borrower Fees**

Permitted Financing Fees

 Usual and reasonable financing fees

#### **MCC** Fees

- Lender may charge up to \$250 for MCC processing fee (Cannot be funded with IFA DPA grants)
- IFA application fee of \$350 if using non-IFA financing
- IFA application fee is \$0 if using Homes for Iowans first mortgage

#### **Lender Sign-up Fees**

Annual lender participation fee of:

- \$250 for current IFA Participating Lenders plus \$150 per additional branch OR
- \$550 for non-IFA Participating Lenders plus \$150 per additional branch

#### \*New for 2016 – MCC Program only

- Reservation Re-lock Fees
- \$100 for 10-day relock
- Commitment Extension Fee
- \$200 per 30-day extension



\* IFA now requires all fees to be paid electronically

## **Easy Lender Sign-Up**

#### Submit By Email to Lender.Inquiry@iowa.gov:

 Lender Sign-up Request Form available on website at <a href="http://www.iowafinanceauthority.gov/WhoYouAre/Lender">http://www.iowafinanceauthority.gov/WhoYouAre/Lender</a>

#### IFA will send:

- Lender Participation Agreement
- Invoice & Instructions for Fee Payment

NOTE: A fully executed Take Credit Lender Participation Agreement and payment of the annual fee is required to become a 2016 Take Credit Lender.



\* IFA now requires all fees to be paid electronically

## **2016 Take Credit Program**

## **Questions?**





## www.lowaFinanceAuthority.gov

Lender.Inquiry@iowa.gov

1-800-432-7230

